

Udi Kalekin  
Dianne Sestile



December 15<sup>th</sup> 2011

Stefan Walker  
Alain Pinel Realtors  
750 University Avenue  
Suite 150  
Los Gatos, CA 95032

Stefan:

Now that our home in Los Gatos is sold, we would like to express our appreciation, for a carefully planned and executed marketing campaign for our house, you organized and brought to a successful completion.

You thoughtfully and patiently guided us through the process of selling our home in today's challenging market. Be it with expedient cosmetic changes and staging, pricing strategy, or plain word of encouragement at the right moment. All that with class, style and meticulous attention to detail and fore thought.

You've earned our trust and confidence throughout the sales process and into closing – we greatly appreciated you being available to us at every step of the way.

We've had the pleasure of working with you twice, as you had represented the sellers of our home when we bought it – and recently representing us as the sellers.

Best regards,

Udi Kalekin & Dianne Sestile