

Stefan Walker

From: JOHN TREMOR <[REDACTED]>
Sent: Monday, February 20, 2012 9:00 AM
To: Stefan Walker
Subject: reference letter

February 20,

2012

Dear Stefan,

Again, thank you for continuing to send us your newsletter and the always interesting market information. And thanks too when you bring us up-to-date on our former Surrey Lane home and neighborhood.

You might find useful a letter of reference (even though you never asked for one) and so I finally and gratefully sit down and write one.

All the best,
John and Bobbie Tremor

To prospective clients of Stefan Walker:

It is now a year and a half since Stefan sold our 40+ years-in-residence Saratoga home. We have remained friends and correspond on a regular basis. Ours was a pleasant and rewarding venture through what commonly can be a harrowing experience - aside from certain moments of course.

His counsel was always good. Specifically, his suggestions on preparations to be made prior to placement on the market were taken and proved to be instrumental in effecting a highly satisfactory conclusion. In our case, agreeing to staging the house was especially significant.

It made an impressive, positive difference in presentation and went a long way as a selling factor..

Other projects implemented:

- painting inside and out
- minor changes to the exterior
- landscape and patio touches

Many of these ideas and changes turned out to be things we would have implemented years before had we imagined how desirable the effects would be.

All of this was wrapped up in the virtual tour for the listing process, photographs and text provided by Stefan and his contractor - a very professional job.

Stefan has had long experience in working with a number of contractors in these various fields. He chose the best. Our interactions with them had minimal impact on our daily lives through this period. Not the least of his services was his knowledgeable guidance through the different inspections, rules and regulations, and sometimes bewildering paperwork connected with the selling of a house.

In short, Stefan Walker is a terrific real estate agent and person and we recommend him to you highly.

Sincerely,

John and Bobbie Tremor
Tucson, Arizona