



California Home Loans

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Walnut Creek, CA 94596
Office: 925-933-0400

Stefan Walker
Alain Pinel Realtors
214 Los Gatos-Saratoga Rd.
Los Gatos, CA 95030

September 20, 2003

Stefan:

I would like to take this opportunity to thank you for the outstanding job you did in representing me on the sale of my home. From our first meeting, when you gave me all the comparable sales in the area, to the final signing of the sales documents, everything was very professional and timely.

I especially appreciated the way you took charge of the process, lining up the contractors and following up to make sure they finished all the work on time.

Your expertise in the negotiations with the buyers made that part of the sale effortless on my part. And the fact that you had offers on the table within one week of listing the house, made it all worthwhile.

I will highly recommend you to my friends, family and colleagues in the future, as well as use your services again should I have the occasion to do so.

Thanks again for all your work on the sale of my home.

Regards,

Kim D. Ramsey
Mortgage Consultant
California Home Loans